


Video Conferencing **Telepresence**
AV Integration Cloud Video Services
Network Services **Video Bridging**
Demo Equipment & Facilities
24/7/365 Help Desk **On-Site Support**
Integrated Room Maintenance






About VSGi




Visual Systems Group, Inc. (VSGi) was founded in 1988. In the 20 plus years since, VSGi has serviced over 9,000 customers in over 25,000 locations, establishing itself as a nationwide leader in Video Conferencing, Telepresence, AV Integration, Hosted Video (Cloud Services), Maintenance, and Customer Support.



VSGi video solutions improve workflow throughout entire organizations, increasing efficiency, improving performance, boosting productivity, and cutting costs.



Our partnerships with industry leading technology manufacturers and our elite certifications with **CISCO**, **POLYCOM**, and **VIDYO** allow us to offer the best possible visual communications and telepresence products at the most competitive pricing.



VSGi is unlike any other video communications provider in the world. We are a true end-to-end, total service solution provider. From Day One, we're your trusted video communication partner. From sales and custom installations, to maintenance and upgrades, to setting up bridges, call launching and concierge services, we've got you covered.

Our sales, engineering, and customer support employees are among the most tenured, trained, and certified in the industry, each averaging over 12 years of experience - and it shows - VSGi has recently been awarded a 99% Customer Satisfaction Rating on its annual customer survey conducted by Boston Research Group (2010).

Industry Solutions

VSGi's industry specific solutions help you overcome the unique challenges facing your organization. We understand that every business, school, or agency does not operate in the same way, and may require a customized solution in order to achieve its goals.

VSGi's customer base includes over 25% of the Fortune 500, and over 35% of the Fortune 100, representing a wide range of industries, including:

- Enterprise & SMB
- Higher Education & K12
- Federal, State & Local Government
- Legal & Judicial
- Healthcare, Medical & Pharmaceutical
- Manufacturing
- Transportation
- Food & Beverage

Regardless of your industry, VSGi's team of experienced sales, engineering, and project management professionals can design a solution to help your organization meet or exceed its objectives of increasing efficiency, improving performance, and lowering overhead costs.



Cisco

VSGi offers the full line of innovative video products and solutions from Cisco, the market share leader in endpoints and infrastructure. (Tandberg was acquired by Cisco Systems, Inc. in 2010).

Tandberg was founded in 1989, and grew an installed base in over 90 countries, including over half of the Fortune 50, 21 of the 25 world's largest banks, and 65 of the top 100 universities.

For over a decade, VSGi has held elite legacy certifications with Tandberg, and is now a Premier Certified Cisco Partner, a Cisco Master Unified Communications Partner, and a Cisco TelePresence Authorized Technology Provider. VSGi is proud to be among of a very select group of nationwide partners to achieve all three elite certifications.

Trust that when you partner with VSGi, you are partnering with an experienced video and collaboration partner, backed by the certifications and awards to prove it:

- TANDBERG Top Growth Partner (2008, 2009)
- TANDBERG Partner of the Year (2006, 2007)
- TANDBERG Best Solution Sale (2002,2003,2004)

Contact VSGi to learn more about Cisco's entire portfolio of video and collaboration products and services, or to schedule a demonstration.

TANDBERG

TANDBERG is now part of Cisco.



Polycom

VSGi offers the entire line of innovative products and solutions from Polycom, the market share leader in integrated, end-to-end unified collaboration solutions.

Polycom was founded in 1990, and has established itself as the market leader in video conferencing systems, tabletop conference phones, video management systems, voice & video network infrastructure systems, and wired and wireless VoIP phones.

VSGi is a Polycom Platinum Partner and Certified Reseller, one of only 12 partners in the United States to achieve dual partnership status.


Trust that when you partner with VSGi, you are partnering with an experienced Polycom partner, backed by the certifications and awards to prove it:

- Polycom Certified Service Partner of the Year Award (2007)
- Polycom Certified Service Partner of the Year Award (2006)


Contact VSGi to learn more about Polycom's full line of products and services, or to schedule a demonstration.




Vidyo



VSGi offers the full line of innovative video products and solutions from Vidyo, a market leader in personal and mobile telepresence solutions. Since launching in 2005, Vidyo has steadily gained industry recognition, attracted prestigious partners and customers from a variety of global markets, and earned attention and respect from media and analysts alike.



Today, Vidyo continues to lead industry innovation by driving video communication to its full potential - with a focus on anytime, anywhere, fully integrated, high definition telepresence.



Vidyo has changed the business model for telepresence-quality, multipoint video communications from one that's dependent on expensive hardware and QoS networks, to a highly flexible and scalable software solution that is affordable, easy to use and manage, and universally available.

Vidyo continues to push the boundaries of what is possible in video communication and collaboration anytime, anywhere, on any device connected to the Internet and wireless networks.

Contact VSGi to learn more about Vidyo's entire portfolio of video and collaboration products and services, or to schedule a demonstration.



Vidyo[®]

Personal Telepresence

Products & Services

VSGi sells, installs, and supports video infrastructure, endpoints, and peripherals for projects of any size or scale. We'll even host and manage all your video equipment if you prefer. No matter what your need, you'll always receive award winning support, to ensure that your video systems are operating at the highest level.

VSGi Products:

- Video Conferencing & Telepresence Solutions (Room, Desktop, Mobile)
- Plasma & LCD Displays / Projectors, Microphones, Surround - Sound Speakers, Lighting, Curtains, Furniture, etc.
- Document Cameras & Digital Whiteboards
- Video Bridges (MCU's)
- Streaming / Webcasting / Archiving Solutions
- Network Infrastructure & Management Software
- Business Voice Phone Service (VoIP)

VSGi Managed & Hosted Services:

- AV Integration - Custom Room Design, Installation & Maintenance
- IP & ISDN Network Services
- Bridging & Gateway Services
- Colocation Services (Hosted Video & Cloud Services)
- Remote Video Network Monitoring, Reporting, & Maintenance
- Access to Demo Equipment & Facilities
- Customer Training - 24/7/365 Help Desk & Customer Support
- On-Site Customer Support / Next Day Parts Service

Partnerships

To offer our customers the best possible products and services, VSGi has established strategic partnerships with several key global solution providers.

VSGi Strategic Partners:

- POLYCOM
- AMX
- Avteq
- Crestron
- Regus*
- CISCO (Tandberg)
- Vidyo
- Masergy
- Smart Technologies
- VBrick

*The VSGi partnership with Regus offers customers a unique, professional, and dependable resource for video conferencing room rentals across North America.

Regus is the world's largest provider of workplace solutions. Regus offers over 1,100 business centers across 500 cities in 85 countries. So wherever you are, if you need access to a video conferencing room, for an hour, for a day, or a week, we've got you covered.

Contact VSGi to learn more about our products and services.

Complete corporate contact information can be found on the back of this brochure.

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