

# TANDBERG

## Questions to Ask When Buying HD Video Systems

**1. How important is sharing multimedia such as a presentation or a video clip during your meetings?**

Ensure the solution has complete support for sharing of multimedia as H.239/dual stream and is compatible with other vendors.

**2. Should your calls be encrypted for security of your company information?**

Ensure AES and DES encryption is available on the total solution, particularly when using the public internet.

**3. Are you concerned about maximizing bandwidth availability?**

H.264 would help you maximize the best video quality at a lower bandwidth rate thereby saving network resources. Ensure that H.264 is supported and works within a multi-vendor environment.

**4. Do you expect that all video meetings will require HD resolution?**

Ensure the solution has optimal definition on all bandwidths so calls at lower bandwidths and resolutions also have business quality video.

**5. Do you want a solution that integrates with existing tools within your organization?**

Ensure the solution integrates with Microsoft, IBM, Cisco and others to more easily include videoconferencing into the workflow of the company.

**6. Are you likely to be using IP network?**

For IP networks, the solution should manage packet loss recovery for the best quality.

**7. Do you need a range of HD-capable systems for different locations and applications?**

Ensure the vendor offers a complete range of HD solutions.

**8. Do you need to communicate with home office workers, suppliers or anyone outside of your network?**

Standards-based Firewall Traversal is important to enable safe communication with individuals outside your network, including home office workers, suppliers, partners and customers. Ensure the solution can traverse your existing firewall to safely enable visual communication.

**9. Do you require a centralized management system?**

Ensure the solution can be managed by a centralized tool that includes user features such as corporate phone books, alarms that warn of video network concerns and auto configuration of the individual systems.

**Ask your vendor to demonstrate HD and other video resolutions, including features and functions that are important to your organization.**

